

## Message Text

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ACTION ARA-10

INFO OCT-01 IO-13 ISO-00 AGR-05 CEA-01 CIAE-00 COME-00

DODE-00 EB-07 FRB-03 H-02 INR-07 INT-05 L-03 LAB-04

NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04

ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 FEAE-00 OMB-01

/103 W

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R 111415Z AUG 76

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC 1818

INFO USDEL MTN GENEVA

AMEMBASSY GUATEMALA

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

AMEMBASSY TEGUCIGALPA

LIMITED OFFICIAL USE SAN SALVADOR 3599

GUATEMALA FOR ROCAP

E.O. 11652: N/A

TAGS: ETRD, MTN, LA

SUBJECT: TRADE POLICY TEAM VISIT; TROPICAL PRODUCTS NEGOTIATIONS

REF: STATE 177351; STATE 141388

1. EMBOFF CALLED ON SUBSECRETARY MINISTRY OF ECONOMY CARLOS VALENCIA VALLADARES TO DISCUSS VISIT OF TRADE POLICY TEAM AND US VIEWS ON TROPICAL PRODUCTS NEGOTIATIONS (REF 2). VALLADARES IS GOES ECONOMIC OFFICIAL DIRECTLY CONCERNED WITH MTN. QUESTION ALSO RAISED WITH FOREIGN MINISTRY.

2. WITH REGARD TO TROPICAL PRODUCTS NEGOTIATIONS, VALLADARES WAS COMPLETELY UNINFORMED. HE SAID GOES HAD BEEN WITHOUT LIMITED OFFICIAL USE

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REPRESENTATIVE IN GENEVA FOR MORE THAN SIX MONTHS AND METER-

HIGH STACK OF DOCUMENTS COMPILED BY SIECA (SECRETARIA PERMANENTE DEL TRATADO GENERAL DE INTEGRACION ECONOMICA CENTROAMERICANA) HAS GONE UNANALYZED. GOES NOW HAS A PERMANENT MAN IN GENEVA, RIGOBERTO MONJE, WHO IS EXPECTED TO PROVIDE SOME ANALYSIS AND SUGGESTED GOES POSITIONS "WITHIN THE NEXT TWO OR THREE WEEKS". GOES WILL NO LONGER RELY ON SIECA TO REPRESENT IT IN GENEVA, ALTHOUGH THAT ORGANIZATION WILL CONTINUE TO PROVIDE ANALYTICAL BACKSTOPPING AND ATTEMPT TO COORDINATE CENTRAL AMERICAN POSITIONS.

3. VALLADARES EXPRESSED INTEREST IN AND SOME UNDERSTANDING OF US POSITION ON NECESSITY OF CONCESSIONS FROM LDC'S IN TROPICAL PRODUCTS NEGOTIATIONS AND REQUESTED FURTHER INFORMATION. WE WILL PROVIDE HIM SPANISH VERSION OF POINTS IN REF. 2 AND LIST OF CONTRIBUTIONS REQUESTED BY US FROM CACM, OF WHICH HE WAS UNAWARE.

4. VALLADARES EXPRESSED GUARDED INTEREST IN PARTICIPATING IN MEETING WITH US TRADE POLICY TEAM IN COSTA RICA. SO FAR GOES HAS RECEIVED NOTHING FROM GOCR OR SIECA REGARDING THE VISIT. FROM SALVADORAN POINT OF VIEW, MEETING WOULD SERVE EDUCATIONAL PURPOSE OF DEEPENING UNDERSTANDING OF US POINTS OF VIEW ON VARIOUS ASPECTS OF TMN.

5. COMMENT: QUITE CLEARLY, MESSAGES FROM GENEVA HAVE NOT BEEN GETTING THROUGH TO GOES. ANY GOES REPRESENTATION AT PROPOSED SAN JOSE MEETING WILL OBVIOUSLY YWVE ONLY LISTENING BRIEF. HOWEVER, MEETING MIGHT SERVE PURPOSE OF IMPRESSING GOES OFFICIALS AT FORMATIVE STAGE IN MTN DECISION MAKING PROCESS. ONLY BILATERAL ISSUE GOES MIGHT BE INTERESTED IN RAISING AT THIS POINT WOULD BE TEXTILE TRADE AND WE HAVE ADVISED BOTH MINECON AND FOREIGN MINISTRY THAT WE DO NOT BELIEVE IT WOULD BE USEFUL TO RAISE THIS ISSUE IN CONTACT OF MEETING WITH TRADE POLICY TEAM.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TROPICAL PRODUCTS, TRADE VISITS, NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** saccheem  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION ARA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 177351, 76 STATE 141388  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** saccheem  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 MAY 2004  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE POLICY TEAM VISIT; TROPICAL PRODUCTS NEGOTIATIONS  
**TAGS:** ETRD, OTRA, US, LA, ES, MTN  
**To:** STATE  
**Type:** TE  
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